Established in 1984, Bain Capital is one of the world’s leading private investment firms with approximately $83 billion in assets under management. Bain Capital manages a range of funds including private equity, public equity, leveraged debt assets, venture capital, and absolute return capital. Our competitive advantage is grounded in a people-intensive, value-added investment approach that enables the firm to deliver industry-leading returns for our investors. Headquartered in Boston, Bain Capital offices are in New York, Chicago, London, Munich, Mumbai, Hong Kong, Shanghai, and Tokyo. The Analyst role is a Boston-based opportunity, commencing in September 2009.

**VENTURE CAPITAL/GROWTH CAPITAL**

Bain Capital Ventures was formed in 2001, as a separate affiliate of Bain Capital, to focus exclusively on growth investments. Our history of investing in early stage companies also dates back to 1984, having made over 101 venture-stage investments since inception. Bain Capital Ventures currently has close to $1 billion under management, making investments across all stages of a company’s growth—from providing seed capital through offering late stage growth equity and leveraged buyouts. Our investments tend to range from several hundred thousand dollars of seed capital up to $40 million of equity capital. We have the capability, through partnering with other Bain Capital affiliates, to lead transactions requiring equity capital in excess of $100 million. We invest in software, hardware, wireless, information-services, healthcare, technology-driven business services, retail and consumer businesses.

Bain Capital Ventures’ model, which Bain Capital has successfully employed over the last two decades, is based on four principles:

**Differentiated Approach:** Consulting-based analytic approach to thoroughly examine each prospective business, emphasizing customer value premise, strategic positioning, competitive dynamics, business model sustainability and management capability. Once an investment is consummated, Bain Capital Ventures provides strategic and operational support, in partnership with management, to each of its portfolio companies.

**Extensive Resources:** The team and portfolio companies collaborate with and benefit directly from the global Bain Capital network. We believe our capital combined with our investment professionals offers a broader set of customer contacts, partnership contacts, strategic advice, management recruiting leverage, general corporate connections, M&A advice and capital markets perspective than any other venture firm in the world.

**“Principal Investor” Philosophy and Culture:** All Bain Capital professionals make substantial personal investments in every portfolio company, which encourages a spirit of proactive collaboration across all of the firm’s business initiatives. Our 200+ investment professionals, across all of the Bain Capital affiliates, contribute approximately 15% of every equity dollar that Bain Capital Ventures invests. Bain Capital professionals are, in aggregate, the single largest investor in our funds.

**Partnership with Management:** The combination of Bain Capital Ventures’ analytic and strategic support, the firm’s extensive resources, and the principal investor culture provides the basis for a true partnership and institutional leverage between management teams and Bain Capital Ventures to build leading businesses and deliver superior returns.

**KEY RESPONSIBILITIES**

- Position will focus on the sourcing of growth equity investments across healthcare and technology/technology-enabled sectors including software, business services, and financial services.
- In addition, position will involve evaluation of opportunities including assessing industry attractiveness, competitive dynamics and risks, customer trends, company strengths and weaknesses, financial performance and management capabilities. The Analyst will serve as Bain Capital Ventures’ front-line in contacting and evaluating entrepreneurs with hope of generating proprietary investment opportunities.
- Analyst will work in a small team environment, reporting directly to a Principal or Director.

**GENERAL QUALIFICATIONS**

- Strong communication, interpersonal, and selling skills
- Entrepreneurial, creative, self-starter, strong commercial instinct
- Excellent analytical, financial and problem solving skills
- Demonstrated ability to think creatively
- Team oriented, yet aggressive, individual

**DESIRED EDUCATION**

- Strong academic record at top undergraduate school

**BAIN CAPITAL CONTACT**

Sarah Coughlin
Bain Capital
111 Huntington Avenue
Boston, MA 02199
(617) 516-2888 phone
(617) 516-2010 fax
scoughlin@baincapital.com

For more information, please visit www.baincapitalventures.com.

Cover letters (with corresponding resume) are preferred.